



COOPERATIVE ELEVATOR CO.

"In Unity There Is Strength"

MAIN OFFICE: 7211 E. Michigan Ave. • P.O. Box 619 • Pigeon, MI 48755-0619
Tel: (989) 453-4500 • Fax: (989) 453-3942

Dear Cooperative Elevator Co. Patron,

The 2017 wheat harvest will be here soon. We look forward to another safe and successful harvest. The Cooperative Elevator Co. is committed to ensuring we provide our patrons with the highest level of service. In an effort to accomplish that mission, we are pleased to announce the 2017 White Wheat program:

1. White Wheat Price Later Service Charges will start **15 days** after delivery. The daily rate for this charge is \$.0023, or \$.07 per month.
2. We will once again be paying a **heavy test weight premium** of \$.01 per bushel on 59.0 to 59.9 test weight wheat, and \$.02 per bushel premium over 60 lbs.
3. We have an early harvest drying discount schedule established to encourage early harvesting. **Drying charges will not start until moistures exceed 18.0% and above on good, milling quality wheat.**
4. **We will once again be committed to offering competitive cash bids for your wheat!**
Our patronage dividend also helps to provide value to your farm in addition to our cash bids.
Your patronage helps ensure that our Cooperative remains strong!
5. Our basis includes all vomitoxin premiums. Currently, we **do not** see potential problems with head scab. **However, all loads are still subject to inspection and testing to determine the crop quality.**
6. All loads will be subject to a falling number's test as needed. The falling numbers discount schedule and damage discount schedules in effect **when you deliver** will apply.

Wheat harvest is always an exciting, fast paced time. Conditions can change at any time and the above points of our program are subject to change at any time. It is important to check with your local Cooperative Elevator Co. plant or contact the Pigeon office for current updates.

This year, we will be receiving wheat at the following locations: Akron (White Wheat), Deckerville (White and Red Wheat), Elkton Terminal (White and Red Wheat), Pigeon (White Wheat), Ruth (White and Red Wheat), Sebawaing (White Wheat **16% moisture or less**) and North Branch (White and Red Wheat).

Please also note a few key points to help us provide the best service.

- Some loads that are undergoing testing may not be entered into our system as sellable wheat until testing has been completed. **Commodities cannot be sold until it has been entered as sellable.** If requesting to sell all of your commodity, please check to see what has been entered as sellable.
- If requesting to sell each load at time of delivery, please contact the marketing department to do so. This helps ensure we can fulfill your order.
- Please note that cash grain contracts will only be filled upon request after delivery is made against these contracts.

Please contact the marketing department with any further questions you might have. Once again, we are committed to ensuring your success!

Michelle Bergman

Grain Marketing Manager